

Real Estate Certificate (REC)

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The Real Estate certificate provides the knowledge and skills necessary to enter into the real estate field as a salesperson. The curriculum is approved by the State of Ohio Department of Commerce, Division of Real Estate, and prepares students for the state licensure exam. Other courses provide basic skills in accounting, business, salesmanship, and mathematics.

Courses completed for the certificate apply toward the Associate of Applied Business degree in Business Management or other business fields.

Real Estate courses are offered only in the evening.

For more information, please contact the Business Technologies Division at (513) 569-1620.

To apply for this program at Cincinnati State, visit our Admissions Page (<http://www.cincinnati.edu/academics/admission>)

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Semester 1		Lec	Lab	Credits
RE 100	Real Estate Principles and Practices	3	0	3
RE 105	Real Estate Law	3	0	3
RE 110	Real Estate Appraisal and Finance	3	0	3
Semester 2				
ENG 101	English Composition 1	3	0	3
MAT 111	Business Mathematics	2	2	3
ACC 101	Financial Accounting	2	2	3
Semester 3				
MKT 130	Professional Selling	3	0	3
XXX XXX	Technical Elective			3
XXX-XXX	Social Science Elective	3	0	3
XXX XXX	Arts/Humanities Elective	3	0	3
Total Credits:		25	4	30

Electives

Technical Elective

ACC 121	Computerized Bookkeeping: QuickBooks 1	1
ACC 122	Computerized Bookkeeping: QuickBooks 2	1
FIN 150	Business Finance	3
LAW 101	Business Law	3

MGT 105	Human Resource Management	3
MGT 120	Entrepreneurship	3
MKT 101	Principles of Marketing	3
MKT 250	Digital Marketing and Social Media	3

Social Science Elective

ECO 105	Principles of Microeconomics	3
ECO 110	Principles of Macroeconomics	3
CULT 110	Social Issues in Technology	3
PSY 110	Introduction to Psychology	3
SOC 105	Introduction to Sociology	3

Arts/Humanities Elective

Any Transfer Module course from ART, MUS, THE; or any course from COMM, CULT, LIT, PHI, REL; or ART 120 , or MUS 120

Faculty

Program Chair/Advisor

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