Hospitality Management (HOSP)

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Students in the Hospitality Management program gain knowledge and skills related to the management of various hospitality venues, through classroom instruction, laboratory experience, and cooperative education.

Students select one of two tracks within the degree: Food and Beverage, or Operations.

- Students in the Food and Beverage track also earn the Culinary certificate as part of the degree, and are qualified to work as managers of food service operations in a kitchen setting.
- Students in the Operations track learn basics of lodging and restaurant operation, along with event management skills and hospitality management training. Students can complete the Operations track through online learning, which provides flexibility in completing degree requirements.

Graduates earn an Associate of Applied Business degree and are prepared for supervisory positions in a variety of hospitality venues.

For more information, please contact the Business Technologies Division at (513) 569-1620.

To apply for this program at Cincinnati State, visit the Admissions (http://www.cincinnatistate.edu/academics/admission/) section of the College website.

Hospitality Management (HOSP)

Semester 1		Lec	Lab	Credits
FYE 1XX First Year Experience Elective (**B**)		1	0	1
ENG 101	English Composition 1 (**G**)	3	0	3
IM 1XX Computer Elective (**B**)		2	3	3
HRM 100	Hospitality Careers (**T**)	1	0	1
CUL 115	Food Service Sanitation (**T**)	1	0	1
MGT 101	Principles of Management (**B**)	3	0	3
MAT XXX Mathematics Elective (**G**)		3	0	3
Semester 2				
BUS 190	Professional Practices (**T**)	1	0	1
ENG 10X English Composition Elective (**G**)		3	0	3
HRM 110	Food and Beverage Cost Control (**B**)	3	0	3
XXX XXX Track Elective 1 (**T**)		3	0	3
XXX XXX Track Elective 2 (**T**)		3	0	3
Semester 3				
ACC 101	Financial Accounting (**B**)	2	2	3
COMM 1XX Communication Elective (**T**)		3	0	3
MKT 1XX Marketing Elective (**B**)		3	0	3
XXX XXX Track Elective 3 (**T**)		3	0	3
XXX XXX Track Elective 4 (**T**)		3	0	3
Semester 4				
HRM X9X Cooperative Education Elective: Hospitality Management (**T**)		1	40	2
Semester 5				
LAW 101	Business Law (**B**)	3	0	3
HRM 135	Event, Meeting, and Convention Management (**T**)	4	0	4
XXX XXX Arts/ Humanities Elective (**G**)		3	0	3
XXX XXX Social Science/ Natural Science Elective (**G**)		3	0	3
Semester 6				
XXX XXX Cooperative Education Elective (**T**)		1	40	2
Total Credits:		**56**	**85**	**60**

Electives

First Year Experience Elective

FYE 100	College Success Strategies: Overview	1
FYE 105	College Success Strategies: Overview and Application	2
FYE 110	College Success Strategies: Practice and Application	3

Computer Elective

IM 111	Computer Applications	3
IM 120	Electronic Spreadsheets: Microsoft Excel	3
IM 200	Information Systems for Managers	3

English Composition Elective

ENG 102	English Composition 2: Contemporary Issues	3
ENG 103	English Composition 2: Writing about Literature	3
ENG 104	English Composition 2: Technical Communication	3
ENG 105	English Composition 2: Business Communication	3

Mathematics Elective

MAT 105	Quantitative Reasoning	3
MAT 111	Business Mathematics	3
MAT 131	Statistics 1	3
MAT 132	Statistics 2	3
MAT 151	College Algebra	4
MAT 215	Business Calculus	6
MAT 251	Calculus 1	5
MAT 252	Calculus 2	5

Communication Elective

COMM 105	Interpersonal Communication	3
COMM 110	Public Speaking	3

Marketing Elective

MKT 101	Principles of Marketing	3
MKT 105	Marketing and Customer Relations	3

Food and Beverage Track Electives (must take all three)

CUL 100	Culinary Demonstration	2
CUL 101	Culinary 1	3
CUL 102	Culinary 2	3

Operations Track Electives (must take both)

HRM 115	Rooms Division Management	4
HRM 130	Food and Beverage Division Management	4

Additional Track Electives (select 1 or 2, depending on track)

ACC 102	Managerial Accounting	3
CUL 110	Culinary Nutrition	3
DT 120	Nutrition for a Healthy Lifestyle	3
MGT 220	Leadership	3

Arts/Humanities Elective

Any Transfer Module course from ART, LIT, MUS, PHI, REL, THE, or COMM 130	3

Socal Science/Natural Science Elective | **3**

Any Transfer Module course from ECO, GEO, HST, LBR, POL, PSY, SOC, or BIO. CHE, EVS, PHY, PSC, or LH 110, LH 120, LH 130	

Cooperative Education Electives (4 credit hours required)

HRM 191	Part-Time Cooperative Education 1: Hospitality Management	1
HRM 192	Part-Time Cooperative Education 2: Hospitality Management	1
HRM 193	Part-Time Cooperative Education 3: Hospitality Management	1
HRM 194	Part-Time Cooperative Education 4: Hospitality Management	1
HRM 291	Full-Time Cooperative Education 1: Hospitality Management	2
HRM 292	Full-Time Cooperative Education 2: Hospitality Management	2

Some courses are offered in alternative versions identified with a letter after the course number-- for example, ENG 101 and ENG 101A.

- This curriculum displays only course numbers without the added letter.
- The alternative version, when available, meets the requirements of the course version without the added letter.

The letters G, B, and T (displayed after course titles or elective descriptions) identify types of courses required by the Ohio Department of Higher Education as part of an associate's degree curriculum.

G = General Education course in this curriculum

B = Basic Skills course in this curriculum

T = Technical course in this curriculum

Hospitality Management (HOSP)

- Demonstrate a working understanding of hospitality terminology, concepts, and functions.
- Explain the functions of management as they relate to the food and beverage industry.
- Demonstrate application of project management skills needed in the events/meeting management industry.
- Demonstrate working knowledge of current laws, rules and regulations governing foodservice and lodging.
- Demonstrate effective decision-making skills integrating knowledge of functional areas when managing hospitality operations.

Faculty

Program Chair/Advisor

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Co-op Coordinator

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Business Division Advising

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HRM Courses

HRM 100 Hospitality Careers
1 Credit. 1 Lecture Hour. 0 Lab Hour.
An introduction to the hospitality industry including history, structure, trends, and career opportunities. This course is offered through online instruction only.
Prerequisites: None

HRM 110 Food and Beverage Cost Control
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on cost control systems for food service. Topics include: food, beverage, and labor cost control; sales control; and profit and loss analysis.
Prerequisites: MAT 093 or appropriate Math placement

HRM 115 Rooms Division Management
4 Credits. 4 Lecture Hours. 0 Lab Hour.
A course on rooms division management and operations. Topics include: operating procedures for performing the hotel audit, registration and reservations, hotel rates, posting charges and credits, housekeeping and sanitation, and security.
Prerequisites: None

HRM 130 Food and Beverage Division Management
4 Credits. 4 Lecture Hours. 0 Lab Hour.
A course on concepts and techniques for food and beverage management and operations. Topics include: leadership and supervision, operating procedures, and internal and external marketing of food and beverage services.
Prerequisites: HRM 100

HRM 135 Event, Meeting, and Convention Management
4 Credits. 4 Lecture Hours. 0 Lab Hour.
A course on concepts and techniques for effective management of special events. Topics include: event planning, sales processes within catering operations, and negotiating sales and catering contracts.
Prerequisites: HRM 115

HRM 191 Part-Time Cooperative Education 1: Hospitality Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their first part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: BUS 190 (minimum grade C) and co-op coordinator consent
Instructor Consent Required

HRM 192 Part-Time Cooperative Education 2: Hospitality Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their second part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 191

HRM 193 Part-Time Cooperative Education 3: Hospitality Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their third part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 192

HRM 194 Part-Time Cooperative Education 4: Hospitality Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their fourth part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 193

HRM 195 Part-Time Cooperative Education 5: Hospitality Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their fifth part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 194

HRM 196 Part-Time Cooperative Education 6: Hospitality Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their sixth part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 195

HRM 291 Full-Time Cooperative Education 1: Hospitality Management
2 Credits. 1 Lecture Hour. 40 Lab Hours.
Students seeking an associate's degree participate in their first full-time field learning experience related to their degree. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: BUS 190 (minimum grade C) and co-op coordinator consent

HRM 292 Full-Time Cooperative Education 2: Hospitality Management
2 Credits. 1 Lecture Hour. 40 Lab Hours.
Students seeking an associate's degree participate in their second full-time field learning experience related to their degree. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 291

HRM 293 Full-Time Cooperative Education 3: Hospitality Management
2 Credits. 1 Lecture Hour. 40 Lab Hours.
Students seeking an associate's degree participate in their third full-time field learning experience related to their degree. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: HRM 292

MGT Courses

MGT 101 Principles of Management
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on the history and fundamental concepts of modern management. Topics include: planning, leading, organizing, and controlling; global and domestic environments for management; change management; quality management; team management; and communication skills for managers.
Prerequisites: FYE 120 or placement into ENG 101
Ohio Transfer Assurance Guide Approved

MGT 105 Human Resource Management
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on the role of the human resource department and the supervisor's role in various human resource functions. Topics include: recruiting, choosing, and training employees; compensation and benefits; performance evaluation; disciplinary actions; and workplace rights and responsibilities.
Prerequisites: None

MGT 120 Entrepreneurship
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on starting and growing new businesses. Topics include: identifying new venture opportunities, evaluating the viability of a new venture, and understanding skills needed for successful business operations. Students prepare a business plan for potential investor review.
Prerequisites: ACC 101

MGT 125 Business Ethics
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on principles of business ethics and moral reasoning. Topics include: corporate disclosure, discrimination, whistle blowing, computer crime, and international ethics. This course is delivered through online instruction only.
Prerequisites: None

MGT 130 Project Management
3 Credits. 3 Lecture Hours. 0 Lab Hour.
An introduction to project management in various industries. Topics include: planning and prioritizing projects, obtaining project approvals, working with diverse teams, managing all elements of projects, evaluating project results, and using Microsoft Project software.
Prerequisites: None

MGT 131 Project Management Professional Certification Review
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on fundamentals of project management in various industries. Topics include: planning and prioritizing projects, obtaining project approvals, working with diverse teams, managing all elements of projects, evaluating project results, and using Microsoft Project software. This course satisfies the education requirement to sit for the PMP (Project Management Professional) exam.
Prerequisites: None

MGT 140 Quality Management
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on concepts and techniques of quality management and continuous improvement for manufacturing and service organizations. Topics include: establishing a customer driven organization, and using effective feedback and control systems.
Prerequisites: MGT 101

MGT 191 Part-Time Cooperative Education 1: Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their first part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: BUS 190 (minimum grade C)

MGT 192 Part-Time Cooperative Education 2: Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their second part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 191

MGT 193 Part-Time Cooperative Education 3: Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their third part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 192

MGT 194 Part-Time Cooperative Education 4: Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their fourth part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 193

MGT 195 Part-Time Cooperative Education 5: Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their fifth part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 194

MGT 196 Part-Time Cooperative Education 6: Management
1 Credit. 1 Lecture Hour. 20 Lab Hours.
Students seeking an associate's degree participate in their sixth part-time field learning experience related to their degree. Students are expected to register for academic courses during the same semester. Students must follow cooperative education policies and procedures to earn credit. Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 195

MGT 220 Leadership
3 Credits. 3 Lecture Hours. 0 Lab Hour.
A course on the role of successful integrative leaders in organizations. Topics include: historical and contemporary approaches to leadership, leadership for change, team leadership, servant leadership, and communication skills for leaders.
Prerequisites: MGT 101

MGT 290 Business Management Capstone
3 Credits. 3 Lecture Hours. 0 Lab Hour.
Students examine the entire scope of management, including
functional and decision making areas such as production, marketing,
finance, and accounting.
Prerequisites: MGT 101 and MKT 101 and ACC 101

MGT 291 Full-Time Cooperative Education 1: Management
2 Credits. 1 Lecture Hour. 40 Lab Hours.
Students seeking an associate's degree participate in their first full-time
field learning experience related to their degree. Students must follow
cooperative education policies and procedures to earn credit. Grades
issued are Satisfactory or Unsatisfactory.
Prerequisites: BUS 190 (minimum grade C)

MGT 292 Full-Time Cooperative Education 2: Management
2 Credits. 1 Lecture Hour. 40 Lab Hours.
Students seeking an associate's degree participate in their second full-
time field learning experience related to their degree. Students must
follow cooperative education policies and procedures to earn credit.
Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 291

MGT 293 Full-Time Cooperative Education 3: Management
2 Credits. 1 Lecture Hour. 40 Lab Hours.
Students seeking an associate's degree participate in their third full-
time field learning experience related to their degree. Students must
follow cooperative education policies and procedures to earn credit.
Grades issued are Satisfactory or Unsatisfactory.
Prerequisites: MGT 292